KEY FIGURES ACCOUNTING PRINCIPLES

Basic earnings per share, EUR Profit or loss attributable to ordinary share holders of the parent company

Weighted average number of ordinary shares outstanding - repurchased own shares

Diluted earnings per share, EUR Profit or loss attributable to ordinary share holders of the parent company

Weighted average number of ordinary shares

outstanding + dilutive potential ordinary shares - repurchased own shares

Alternative performance measures

The Alternative Performance Measures (APMs) are presented to illustrate the financial performance of business operations and to improve comparability between reporting periods. They should not be considered to be replacements for the performance measures defined in IFRS -standards.

measures defined in IFRS -standards.	
Return on equity (ROE), %	Profit for the period x 100
	Total equity (average of the beginning and end of the year)
Return on equity at fair value % (ROE)	Total comprehensive income for the period x 100
	Total equity (average of the beginning and end of the year)
Return on assets (ROA), %	Profit for the period x 100
	Balance sheet total (average of the beginning and end of the year)
Cost/income ratio, %	Fee and commission expense + interest expense + administrative expenses +
	Total income + share of associates' profit or loss
Cost/income ratio, % excluding	Fee and commission expense + interest expense + administrative expenses +
investment operations	Fee and commission income + net income from guaranty insurance operations
and the special series	operations + interest income + other operating income
Price/Earnings (P/E)	Price of series B share at the end of the period
	Earnings/share
Equity ratio, %	Total equity x 100
	Balance sheet total
Gearing ratio, %	(Interest-bearing liabilities - cash and cash equivalents) x 100
	Total equity
Equity/share, EUR	Equity attributable to ordinary share holders of the parent company
	Number of shares at end of period - repurchased own shares
Dividend/share, EUR	Dividend payable for the financial period x 100
	Weighted average number of ordinary shares
Dividend/earnings, %	Dividend/share x 100
	Basic earnings per share
Effective dividend yield, %	Dividend/share x 100
	Price of series B share at the end of the period
Conglomerate's capital adequacy ratio, %	Conglomerate's total capital base
	Conglomerate's minimum requirement of total capital base
Total capital in relation to risk-weighted items	Total Capital (TC)
	Risk-weighted items (Total risk)
Common equity tier in relation to risk-weighted items	Common Equity Tier (CET1)
	Risk-weighted items (Total risk)

Solvency capital requirement (SCR)

Market capitalization Number of shares at end of financial period, less repurchased own shares, multiplied by stock exchange price at end of financial period. Shares traded, % Shares traded during the financial period x 100 Weighted average number of ordinary shares outstanding **KEY FIGURES FOR INSURANCE OPERATIONS** Combined ratio, % Claims ratio, % + Expense ratio, % Claims ratio, % Claims incurred + operating expenses allocated to claims paid x 100 Insurance premium income This key figure is calculated after the share of the reinsurers. (Operating costs - Group's allocated overhead and financing expenses + operating expenes allocated to claims paid) x 100 Expense ratio, % Insurance premium income This key figure is calculated after the share of the reinsurers. Solvency ratio (S2), % Basic own funds x 100