

TAALERI FACT SHEET

NASDAQ OMX HELSINKI

TICKER: TAALA

FINANCIAL SERVICES

By creatively combining capital, ideas and entrepreneurship, we support responsible ownership.

GROUP STRUCTURE

Taaleri manages its business through three segments: Wealth Management, Insurance, and Energia. Operations that do not belong to the segments are presented in Other operations.



KEY FIGURES 2020

Income 69.4 MEUR
 Operating profit 17.5 MEUR
 Operating profit- %, 23.5%
 AuM* 7.6 BEUR
 Customers** 6,000
 Personnel 192

* Assets under Management
 **Wealth Management Clients

STRATEGIC CORNERSTONES

- Value driven growth company
- Utilizer of new technologies
- Enabler
- Forerunner

PURPOSE

"Taaleri is an enabler of responsible ownership"

VALUES

- Mutual Respect
- Ethicalness
- Entrepreneurship
- Understanding the customer

GROUP LONG-TERM TARGETS

STRATEGIC TARGETS

Strong but controlled growth and increasing profitability

- Growth in assets under management and customer base
- Profitable growth in insurance premiums
- Strong growth in investments in energy projects

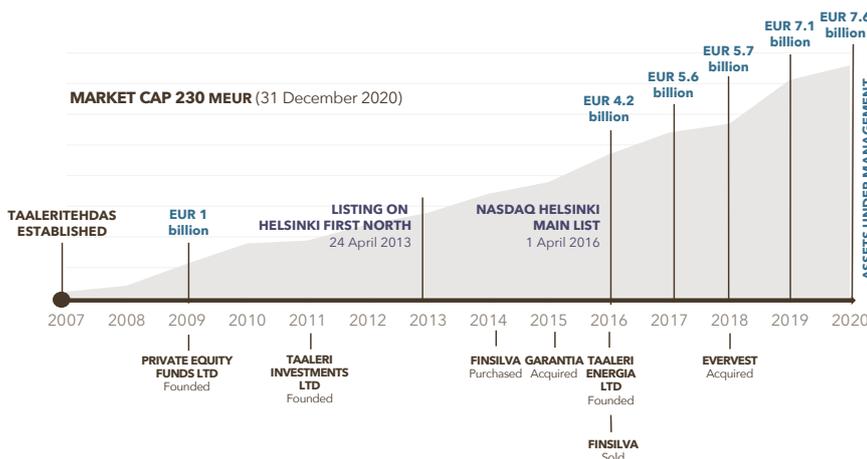
FINANCIAL TARGETS

- > 15% continuing earnings growth
- > 20% operating profit margin
- > 15% ROE
- > 30% equity ratio



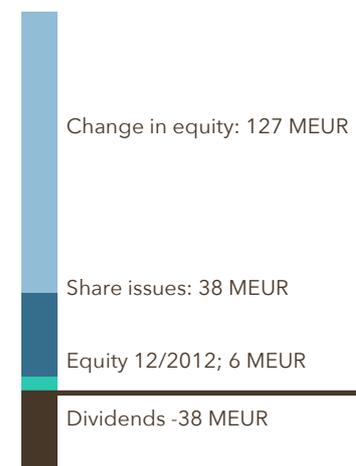
A 10 YEAR JOURNEY

Taaleri was established in 2007 as a unique kind of wealth management company named Taaleritehdas ("Thaler Factory"). We have 10 years of growth behind us, both organic as well as through M&A - Taaleri is a sum of its parts.



CHANGE IN EQUITY

133 MEUR (31 December 2020)



MEGATRENDS AFFECTING THE BUSINESS



Change of customer values



Urbanisation



Regulation



Digitalisation

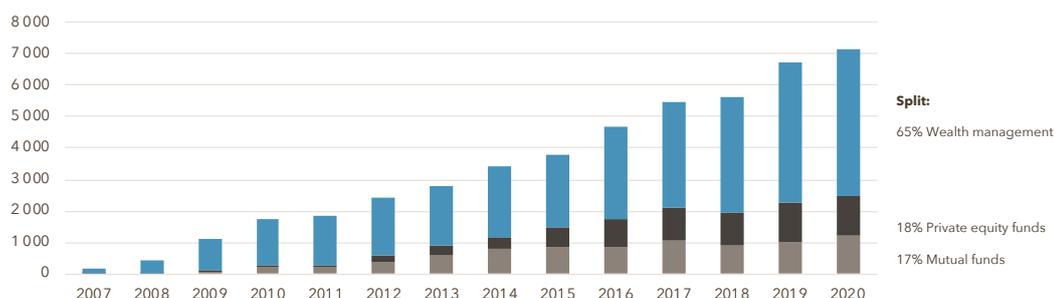


Climate change

WEALTH MANAGEMENT

Taaleri's Wealth Management segment offers wealth management services and investment solutions to private individuals and companies. In addition to services and allocation solutions based on the individual needs of our customers, our offering includes all traditional asset classes on the stock and money markets. We also offer various opportunities for co-investment and private equity investments.

ASSETS UNDER MANAGEMENT



KEY FIGURES

2020

Income 46.7 MEUR

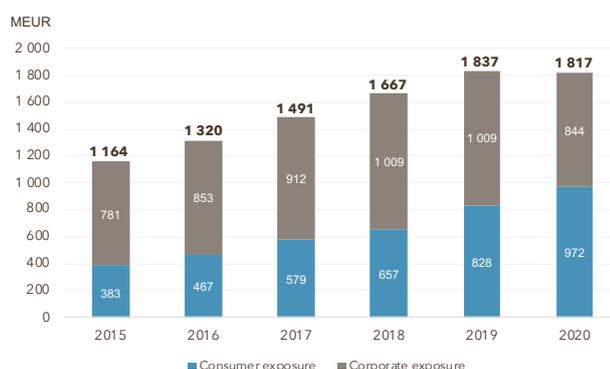
Operating profit 12.1 MEUR

Customers 6,000

AuM 7.1 BEUR

INSURANCE

The Insurance segment includes Garantia Insurance Company Ltd. an insurance company specializing in guaranty insurance. The objective of Garantia is to modernize collateral practices and provide customers with easy and cost-effective guaranty solutions and new business opportunities through digital channels. The company's business is divided into guaranty insurance and investment operations.



KEY FIGURES

2020

Income 17.2 MEUR

Operating profit 9.9 MEUR

Combined ratio 37%

Return on Investments 1.8%

Solvency 229.4%

TAALERI ENERGIA

The Energy segment includes Taaleri Energia, which is a renewable energy project developer and fund manager. It has a significant team in European scale focusing on wind and solar energy, with solid engineering expertise, among other things. The company is currently raising funds in its fifth renewable energy fund. Taaleri Energia is one of the largest private equity investors in the Finnish wind power market: Taaleri Energia manages a 2.8-gigawatt wind and photovoltaic portfolio, development projects included. The funds managed by Energy are Wind Fund II-III, SolarWind I and SolarWind II. In addition, Taaleri Energia manages the investment in Nyby and Myllykangas wind farms on a mandate basis.



KEY FIGURES

2020

Income 9.2 MEUR

Operating profit before allocating the financing expenses 1.8 MEUR

Operating profit 0.2 MEUR

OTHER OPERATIONS

Other operations include the Group administration services of Taaleri Plc that support the segments and the investments on the Group's own balance sheet, which are done primarily through Taaleri Sijoitus Oy. In 2020, investments were divided into strategic and non-strategic investments. On 31 December 2020, Taaleri had a total of EUR 45.2 million in investments, of which EUR 15.3 million were strategic and EUR 29.9 million non-strategic.

Strategic investments include investments that support Taaleri's core business and development of business segments. Such investments include for example seed investments in new funds. Existing strategic investments include investments in Fintoil Oy, which produces tall oil in the near future, the real estate development company Sepos Oy, the real estate company Munkkiniemi Group Oy and Turun Toriparkki Oy.

Non-strategic investments include shares in Fellow Finance Oy, Inderes Oy, Mobify Invoices Oy, Ficolo Oy, Rauma Marine Constructions and Oima Oy, among others. In addition, non-strategic investments include a loan granted to the Barrie real estate project in Canada.

TAALERI AS AN INVESTMENT



Profitable growth
organic / nonorganic



Growing ownership
value responsibly



Strong financial
position and excellent
profitability



Opportunistic
approach to growing
business



Dividend

CORPORATE RESPONSIBILITY

Corporate responsibility is a key part of Taaleri's strategy. Our goal is to promote sustainability by implementing financially profitable projects together with our customers and partners. We offer our employees a growth platform to develop and an opportunity to be profiled as an influencer in society. We integrate responsibility and risk management with business in an expedient manner.

We believe that acting responsibly is profitable and increases long-term shareholder value. Responsibility includes eg. financial responsibility to shareholders, responsibility to minimize and manage environmental impact, and responsibility for the well-being of employees and the wider community.

Read more: <https://www.taaleri.com/en/corporate-responsibility>.

RESPONSIBLE TAALERI

WE CREATE A SUSTAINABLE FUTURE

Impact is the spearhead of Taaleri's corporate responsibility.

WE IMPACT WITH EXPERTISE AND PASSION

Our employees get things done and goals come true.

WE BUILD SOLID TRUST

Compliance is the solid foundation of Taaleri's operations.

TAALERI IS A FORERUNNER IN IMPACT INVESTING

EMISSION REDUCTIONS,
TONNES OF CO₂

1.9 MILLION

BY 2030 WITH CURRENT
FUNDS

14.0 MILLION

HOUSING, HOMES

> **1,500**

UNDER CONSTRUCTION AND
PLANNED

750

RENEWABLE ENERGY FUNDS'
EMPLOYMENT, PERSON YEARS

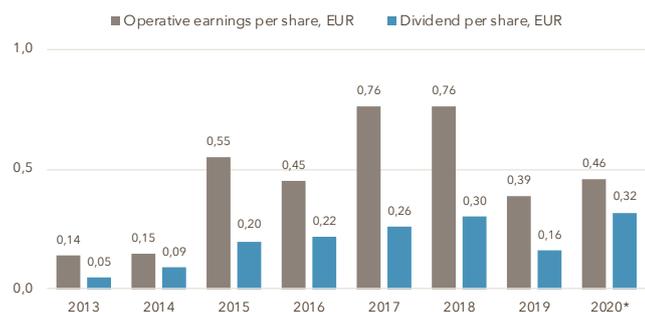
6,500

OF WHICH IN FINLAND

800

Wind and solar funds' average yield approximately 9% (funds where > 50% invested, 31 December 2020). Real estate funds' average yield approximately 10% (31 December 2020).

EARNINGS AND DIVIDEND PER SHARE, EUR



* Board of Directors' dividend proposal for financial year 2020 is EUR 0.32 per share

TAALERI SHAREHOLDERS

31. Dec. 2020



CALENDAR



7 MAY 2021

Quarterly report 1.1.-31.3.2021



19 AUGUST 2021

Half year report 1.1.-30.6.2021



5 NOVEMBER 2021

Quarterly report 1.1.-30.9.2021

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