## **KEY FIGURES ACCOUNTING PRINCIPLES**

Conglomerate's capital adequacy ratio, %

Market capitalization

Basic earnings per share, EUR Profit or loss attributable to ordinary share holders of the parent company Weighted average number of ordinary shares outstanding - repurchased own shares Diluted earnings per share, EUR Profit or loss attributable to ordinary share holders of the parent company Weighted average number of ordinary shares outstanding + dilutive potential ordinary shares - repurchased own shares Alternative performance measures The Alternative Performance Measures (APMs) are presented to illustrate the financial performance of business operations and to improve comparability between reporting periods. They should not be considered to be replacements for the performance measures defined in IFRS -standards. Return on equity (ROE), % Profit for the period x 100 Total equity (average of the beginning and end of the year) Return on equity at fair value % (ROE) Total comprehensive income for the period x 100 Total equity (average of the beginning and end of the year) Return on assets (ROA), % Profit for the period x 100 Balance sheet total (average of the beginning and end of the year) fee and commission expense + interest expense + administrative expenses + Cost/income ratio, % depreciation + other operating expenses total income + share of associates' profit or loss Price/Earnings (P/E) Price of series B share at the end of the period Earnings/share Equity ratio, % Total equity x 100 Balance sheet total Net gearing ratio, % (Interest-bearing liabilities - cash and cash equivalents) x 100 Total equity Equity/share, EUR Equity attributable to ordinary share holders of the parent company Number of shares at end of period - repurchased own shares Dividend/share, EUR Dividend payable for the financial period x 100 Weighted average number of ordinary shares Dividend/earnings, % Dividend/share x 100 Basic earnings per share Dividend/share x 100 Effective dividend yield, % Price of series B share at the end of the period

Number of shares at end of financial period, less repurchased own shares, multiplied by stock exchange price of series B share at end of financial period

Shares traded, % Shares traded during the financial period x 100

Weighted average number of ordinary shares outstanding

Conglomerate's total capital base
Conglomerate's minimum requirement of total capital base



## **KEY FIGURES FOR INSURANCE OPERATIONS**

Claims ratio, %

Claims ratio, % + Expense ratio, %

(Claims incurred + operating expenses allocated to claims paid) x 100

Insurance premium income

This key figure is calculated after the share of the reinsurers.

(Operating costs - Group's allocated overhead and financing expenses + operating expense allocated to claims paid) x 100

Insurance premium income

This key figure is calculated after the share of the reinsurers.

Solvency ratio (S2), %

Basic own funds x 100

Solvency capital requirement (SCR)